
Q & A re 2010 Boating Season**1. Who will be renting all slips in 2010?**

- a. All slips in Sugarloaf Marina will be owned and rented by Sugarloaf Marina in 2010.
- b. Current slips owned and operated by Marlon Marina Inc. will be purchased and operated by Sugarloaf Marina after April 30, 2010 when the current lease by the City of Port Colborne to Marlon Marina Inc. expires.
- c. The City through its Sugarloaf Marina operations will take over all slip rentals, gas sales, pump outs and ownership of all facilities within the harbour.

2. Who will provide haul outs and launches in 2010?

- a. Under the terms of its current lease only Marlon Marina Inc. is legally allowed to provide this service until their lease with the City expires on April 30, 2010.
- b. If you are in need of this service at the end of the 2009 boating season or before April 30, 2010, you must make those arrangements with Marlon Marina Inc.
- c. After April 30, 2010 the City of Port Colborne will be awarding a contract to a private sector company, (a P3 provider) to supply this service.
- d. A Request for Proposals (RFP) to supply this service will be issued by the City in October 2009 and will be awarded by Council before year end. Boaters should be assured haul out service will be available at all times during this transitional year.

3. Who will supply winter storage and shrink wrapping at the Sugarloaf Marina storage area?

- a. Under the terms of its current lease, Marlon Marina Inc., has exclusive rights to offer these services at Sugarloaf Marina until April 30, 2010.
- b. If you require this service for the end of 2009 at Sugarloaf Marina you must contract for same with Marlon Marina Inc.
- c. In 2010 these services will be supplied by a private sector provider, (a P3 Provider). A Request for Proposals (RFP) will be issued in October 2009 for these services and will be awarded by Council before year end. Boaters should be assured that this service will be available at all times during this transitional year.

4. Who will offer boat engine repairs and boat engine sales?

- a. Under the terms of its present lease, Marlon Marina Inc. continues to have exclusive rights to provide these services at their facility until April 30, 2010.
- b. The City of Port Colborne will be inviting a private sector supplier, (a P3 Provider), to provide this service after April 30, 2010 when the lease expires.

5. What will happen to slip rental rates in 2010?

- a. Council has decided that slip rental rates will remain at 2009 levels in 2010.
- b. For information on slip rental rates please contact Sugarloaf Marina Staff at (905) 835-6644.
- c. All customers must confirm their slip rental with a \$200 deposit and must pay the balance by May 1st.

6. When all the slips are under one operator in 2010, what will happen to my slip, will I have to move?

- a. All current slip renters will be given the first opportunity to rent their same slip for 2010 and indeed for a continuing ongoing yearly basis.
- b. Slip owners must provide the appropriate down payment and sign a slip rental agreement by November 27, 2009 to maintain this Right of First rental.
- c. Customers choose their own slip and the cost of the slip is based on services, the boat length and the dock length. Marina Management may recommend the most cost effective location for the boat size, however if a customer requests a slip that is larger or takes up more space than what would typically dock in that slip they will pay the larger of the expected rate. E.g. a Full Service 40 foot dock occupied by a 30 foot vessel will pay the rate based on 40 feet. If the boat is 45 feet, it will pay the rate of a 45 foot boat.
- d. Customers wanting to be on a Full Service dock that does not require services still must pay the full service rate, if they opt not to re-locate to an un-serviced area.

7. Are there rules and regulations that customers are expected to follow?

- a. Yes, as any well run marina would have, there is a policy handbook which is currently being re-vamped to accommodate a larger marina population. The handbook will be available early 2010.
- b. Common marina issues such as noise and parties are among the problems that Sugarloaf Management has identified as requiring modification within the policy framework to ensure that the rights of all customers seeking peaceful enjoyment of their boat will be more clearly respected.